



National Agricultural
Marketing Council

The NAMC, Maize Trust, Oil and Protein Seeds Development Trust, Sorghum Trust and Winter Cereal Trust fund the Grain and Oilseeds S&DE initiative.

Annexure A:

South African Supply and Demand Estimates August 2017 Report

GRAIN & OILSEEDS SUPPLY & DEMAND ESTIMATES COMMITTEE (S&DEC)

SASDE – 51st meeting held on the 01st of September 2017

THE SOUTH AFRICAN SUPPLY AND DEMAND PROJECTIONS FOR GRAINS AND OILSEEDS FOR **AUGUST 2017** ARE AS FOLLOWS:

WHITE MAIZE (2017/18 Season)

Supply: The total supply of white maize is projected at 9 777 836 tons for the 2017/18 marketing season. This includes opening stock (at 1 May 2017) of 597 837 tons, and local commercial deliveries of 9 403 550 tons. No whole white maize imports for South Africa estimated, minus 253 551 tons' early deliveries with a surplus of 30 000 tons.

Demand: The total demand (local and exports) for white maize is projected at 7 175 000 tons. The total local demand is projected at 6 305 000 tons. This includes 4 420 000 tons processed for human consumption, 1 800 000 tons processed for animal and industrial consumption, 15 000 tons for gristing, 35 000 tons withdrawn by producers, 30 000 tons released to end-consumers and a balancing figure of 5 000 tons (net receipts and net dispatches). A projected export quantity of 70 000 tons of processed products and 800 000 tons of white whole maize is estimated for the 2017/18 marketing season.

(Please note: When utilizing as 45 days' stock proxy, there is potential for 2 635 000 tons of white whole maize available for exports for the 2017/18 marketing season).

Stock levels: The projected closing stock level at 30 April 2018 is estimated at 2 602 836 tons. At an average processed quantity of 519 583 tons per month, this represents available stock for 5.0 months or 152 days.

YELLOW MAIZE (2017/18 Season)

Supply: The total supply of yellow maize is projected at 6 974 084 tons for the 2017/18 marketing season. This includes opening stock (at 1 May 2017) of 496 801 tons, and local commercial deliveries of 6 359 925 tons. No yellow maize imports for South Africa estimated, early deliveries of 99 358 tons with a surplus of 18 000 tons.

Demand: The total demand (local and exports) for yellow maize is projected at 5 368 000 tons. The total local demand is projected at 4 053 000 tons. This includes 575 000 tons processed for human consumption, 3 200 000 tons processed for animal and industrial consumption, 13 000 tons for gristing, 85 000 tons withdrawn by producers, 165 000 tons released to end-consumers and a balancing figure of 15 000 tons (net

receipts and net dispatches). A projected export quantity of 115 000 tons of processed products and 1 200 000 tons of yellow whole maize is estimated for the 2017/18 marketing season.

(Please note: When utilizing as 45 days' stock proxy, there is potential for 2 340 000 tons of yellow whole maize available for exports for the 2017/18 marketing season).

Stock levels: The projected closing stock level at 30 April 2018 is estimated at 1 606 084 tons. At an average processed quantity of 315 667 tons per month, this represents available stock for 5.1 months or 155 days.

TOTAL MAIZE (2017/18 Season)

Supply: The total supply of maize is projected at 16 751 920 tons for the 2017/18 marketing season. This includes opening stock (at 1 May 2017) of 1 094 638 tons, and local commercial deliveries of 15 763 475 tons. No whole maize imports for South Africa are expected, early deliveries of minus 154 193 tons with a surplus of 48 000 tons.

Demand: The total demand (local and exports) for maize is projected at 12 543 000 tons. The total local demand is projected at 10 358 000 tons. This includes 4 995 000 tons processed for human consumption, 5 000 000 tons processed for animal and industrial consumption, 28 000 tons for gristing, 120 000 tons withdrawn by producers, 195 000 tons released to end-consumers and a balancing figure of 20 000 tons (net receipts and net dispatches). A projected export quantity of 185 000 tons of processed products and 2 000 000 tons of total whole maize is estimated for the 2017/18 marketing season.

(Please note: When utilizing as 45 days' stock proxy, there is potential for 4 975 000 tons of total whole maize available for exports for the 2017/18 marketing season).

Stock levels: The projected closing stock level at 30 April 2018 is estimated at 4 208 920 tons. At an average processed quantity of 835 250 tons per month, this represents available stock for 5 months or 153 days.

See Appendix 1 for detailed S&D table. An explanation of terms and calculations is available on the NAMC website (<http://www.namc.co.za>).

SWEET SORGHUM (2017/18 Season)

Supply: The total supply of sweet sorghum is projected at 186 171 tons for the 2017/18 marketing season. This includes an opening stock (at 1 March 2017) of 31 836 tons, local commercial deliveries of 94 335 tons, 60 000 tons' sweet sorghum imports for South Africa and no sweet sorghum surplus.

Demand: The total demand (local and exports) for sweet sorghum is projected at 167 200 tons. This includes 8 000 tons for indoor malting, 30 000 tons for floor malting, 100 000 tons for meal, rice and grits, 7 000 tons for feed, 1 000 tons withdrawn by producers, 1 200 tons released to end consumers, a balancing figure of 1 000 tons (net receipts and net dispatches) and a deficit of 4 000 tons. A projected export quantity of 15 000 tons of sweet sorghum is estimated for the 2017/18 marketing season.

Stock levels: The projected closing stock level at 28 February 2018 is estimated at 18 971 tons. At an average processed quantity of 12 083 tons per month, this represents available stock for 1.6 months or 48 days.

BITTER SORGHUM (2017/18 Season)

Supply: The total supply of bitter sorghum is projected 57 902 tons for the 2017/18 marketing season. This includes an opening stock (at 1 March 2017) of 3 402 tons, local commercial deliveries of 54 500 tons, no bitter sorghum imports for South Africa with no surplus.

Demand: The total demand (local and exports) for bitter sorghum is projected at 32 350 tons. This includes 4 000 tons for indoor malting, 20 000 tons for floor malting, 1 000 tons for meal, rice and grits, 1 900 tons for

feed, 600 tons withdrawn by producers, 150 tons released to end consumers, a balancing figure of 200 tons (net receipts and net dispatches) and a deficit of 500 tons. A projected export quantity of 4 000 tons of bitter sorghum is estimated for the 2017/18 marketing season.

Stock levels: The projected closing stock level at 28 February 2018 is estimated at 25 552 tons. At an average processed quantity of 2 242 tons per month, this represents available stock for 11.4 months or 347 days.

TOTAL SORGHUM (2017/18 Season)

Supply: The total supply of sorghum is projected at 244 073 tons for the 2017/18 marketing season. This includes an opening stock (at 1 March 2017) of 35 238 tons, local commercial deliveries of 148 835 tons, 60 000 tons' sorghum imports for South Africa and no sorghum surplus.

Demand: The total demand (local and exports) for sorghum is projected at 199 550 tons. This includes 12 000 tons for indoor malting, 50 000 tons for floor malting, 101 000 tons for meal, rice and grits, 8 900 tons for feed, 1 600 tons withdrawn by producers, 1 350 tons released to end consumers, a balancing figure of 1 200 tons (net receipts and net dispatches) and a deficit of 4 500 tons. A projected export quantity of 19 000 tons of sorghum are available for exports for the 2017/18 marketing season.

Stock levels: The projected closing stock level at 28 February 2018 is estimated at 44 523 tons. At an average processed quantity of 14 325 tons per month, this represents available stock for 3.1 months or 95 days.

See Appendix 2 for detailed S&D table.

WHEAT (2016/17 Season)

Supply: The total supply of wheat is projected at 3 708 232 tons for the 2016/17 marketing season. This includes an opening stock (at 1 October 2016) of 827 232 tons, local commercial deliveries of 1 875 000 tons, whole wheat imports for South Africa of 1 000 000 tons and a surplus of 6 000 tons.

Demand: The total demand (local and exports) for wheat is projected at 3 289 700 tons. This includes 3 140 000 tons processed for human consumption, 2 300 tons processed for animal consumption, 2 300 tons withdrawn by producers, 1 500 tons released to end consumers, 24 100 tons projected seed for planting and a balancing figure of 8 000 tons (net receipts and net dispatches). A projected export quantity of 11 500 tons of processed products and 100 000 tons of whole wheat is estimated for the 2016/17 marketing season.

Stock levels: The projected closing stock level at 30 September 2017 is estimated at 418 532 tons. At an average processed quantity of 261 858 tons per month, this represents available stock for 1.6 months or 49 days.

WHEAT (2017/18 Season)

Supply: The total supply of wheat is projected at 3 647 232 tons for the 2017/18 marketing season. This includes an opening stock (at 1 October 2017) of 418 532 tons, local commercial deliveries of 1 571 700 tons, whole wheat imports for South Africa of 1 650 000 tons and a surplus of 7 000 tons.

Demand: The total demand (local and exports) for wheat is projected at 3 269 700 tons. This includes 3 140 000 tons processed for human consumption, 2 000 tons processed for animal consumption, 2 000 tons withdrawn by producers, 1 700 tons released to end consumers, 20 000 tons projected seed for planting and a balancing figure of 12 000 tons (net receipts and net dispatches). A projected export quantity of 12 000 tons of processed products and 80 000 tons of whole wheat is estimated for the 2017/18 marketing season.

Stock levels: The projected closing stock level at 30 September 2018 is estimated at 377 532 tons. At an average processed quantity of 261 833 tons per month, this represents available stock for 1.4 months or 44 days.

See Appendix 3 for detailed S&D table.

SUNFLOWER SEED (2017/18 Season)

Supply: The total supply of sunflower seed is projected at 1 041 581 tons for the 2017/18 marketing season. This includes an opening stock (at 1 March 2017) of 163 086 tons, local commercial deliveries of 870 095 tons, sunflower seed imports of 400 tons for South Africa and a surplus of 8 000 tons.

Demand: The total demand (local and exports) for sunflower seed is projected at 849 400 tons. This includes 1 800 tons processed for human consumption, 7 500 tons processed for animal consumption, 830 000 tons for crush for oil and oilcake, 700 tons withdrawn by producers, 3 200 tons released to end consumers, 3 400 tons' seed for planting purposes and a balancing figure of 2 500 tons (net receipts and net dispatches). A quantity of 300 tons is projected for exports for the 2017/18 marketing season.

Stock levels: The projected closing stock level at 28 February 2018 is estimated at 192 181 tons. At an average processed quantity of 69 942 tons per month, this represents available stock for 2.7 months or 84 days.

See Appendix 4 for detailed S&D table.

SOYBEANS (2017/18 Season)

Supply: The total supply of soybeans is projected at 1 387 162 tons for the 2017/18 marketing season. This includes an opening stock (at 1 March 2017) of 84 792 tons, local commercial deliveries of 1 284 370 tons, soybeans imports of 15 000 tons for South Africa and a surplus of 3 000 tons.

Demand: The total demand (local and exports) for soybeans is projected at 1 193 800 tons. This includes 26 000 tons processed for human consumption, 125 000 tons processed for animal (full fat) consumption, 1 000 000 tons for crush for oil and oilcake, 2 000 tons withdrawn by producers, 2 300 tons released to end consumers, 7 000 tons seed for planting, and a balancing figure of 1 500 tons (net receipts and net dispatches). A quantity of 30 000 tons soybeans is projected for exports for the 2017/18 marketing season.

Stock levels: The projected closing stock level at 28 February 2018 is estimated at 193 362 tons. At an average processed quantity of 95 917 tons per month, this represents available stock for 2 months or 61 days.

See Appendix 5 for detailed S&D table.

PLEASE NOTE: The September 2017 SASDE Report will be released on the 03rd of October 2017

Appendix 1: Detailed S & D table for White, Yellow and Total Maize August 2017

	Marketing season	White Maize	White Maize	Yellow Maize	Yellow Maize	Total Maize	Total Maize
		Final for 2016/17	Projection for 2017/18	Final for 2016/17	Projection for 2017/18	Final for 2016/17	Projection for 2017/18
		tons	tons	tons	tons	tons	tons
1	CEC (Crop Estimate)	3,408,500	9,653,550	4,370,000	6,759,925	7,778,500	16,413,475
2	CEC (Retention)	0	250,000	0	400,000	0	650,000
3	Min: Early deliveries for current season (Mar +Apr)**	0	503,551	0	300,642	0	804,193
4	Plus: Early deliveries for next season (Mar + Apr)**	0	250,000	0	400,000	0	650,000
5	Available for the commercial market	3,408,500	9,149,999	4,370,000	6,459,283	7,778,500	15,609,282
6	SUPPLY						
7	Opening stock (1 May)	1,307,867	597,837	1,163,200	496,801	2,471,067	1,094,638
8	Producer deliveries	3,551,822	9,403,550	3,917,778	6,359,925	7,469,600	15,763,475
9	Imports for South Africa	644,144	0	1,592,599	0	2,236,743	0
10	Early deliveries (Net)*	0	-253,551	0	99,358	0	-154,193
11	Surplus	31,994	30,000	12,423	18,000	44,417	48,000
12	Total Supply	5,535,827	9,777,836	6,686,000	6,974,084	12,221,827	16,751,920
13	DEMAND						
14	Processed for the local market	4,331,787	6,235,000	5,506,922	3,788,000	9,838,709	10,023,000
15	- human	4,232,583	4,420,000	576,638	575,000	4,809,221	4,995,000
16	- animal and industrial	86,153	1,800,000	4,917,657	3,200,000	5,003,810	5,000,000
17	- gristing	13,051	15,000	12,627	13,000	25,678	28,000
18	Withdrawn by prod	14,083	35,000	80,865	85,000	94,948	120,000
19	Released to end-cons	5,660	30,000	151,800	165,000	157,460	195,000
20	Net receipts(-)/disp(+)	-963	5,000	10,733	15,000	9,770	20,000
21	Deficit	0	0	0	0	0	0
22	Local demand	4,350,567	6,305,000	5,750,320	4,053,000	10,100,887	10,358,000
23	Exports	587,423	870,000	438,879	1,315,000	1,026,302	2,185,000
24	- products	41,042	70,000	148,070	115,000	189,112	185,000
25	- whole maize	546,381	800,000	290,809	1,200,000	837,190	2,000,000
26	Total Demand	4,937,990	7,175,000	6,189,199	5,368,000	11,127,189	12,543,000
27	Closing Stock (30 Apr)	597,837	2,602,836	496,801	1,606,084	1,094,638	4,208,920
28	- processed p/month	360,982	519,583	458,910	315,667	819,892	835,250
29	- months' stock	1.7	5.0	1.1	5.1	1.3	5.0
30	- days' stock	50	152	33	155	41	153

*Early deliveries (Net) = Early deliveries for next season (March + April) minus early deliveries for current season (March + April). The actual final closing stock at the end of April is determined by the early deliveries realised in March & April. **For the current marketing season, early deliveries of maize which occurred during January and February 2018, are included in the 2017/18 seasons' estimate (as per CEC estimates).

Appendix 2: Detailed S & D table for Sweet, Bitter and Total Sorghum August 2017

		Sweet Sorghum	Sweet Sorghum	Bitter Sorghum	Bitter Sorghum	Total Sorghum	Total Sorghum
	Marketing season	Final for 2016/17	Projection for 2017/18	Final for 2016/17	Projection for 2017/18	Final for 2016/17	Projection for 2017/18
		tons	tons	tons	tons	tons	tons
1	CEC (Crop Estimate)	0	96,335	19,350	55,000	0	151,335
2	CEC Retentions	0	2,000	500	500	0	2,500
3	Available for the commercial market	0	94,335	18,850	54,500	0	148,835
4	SUPPLY						
5	Opening stock (1 Mar)	57,445	31,836	25,697	3,402	83,142	35,238
6	Prod deliveries	52,601	94,335	15,977	54,500	68,578	148,835
7	Imports for South Africa	74,957	60,000	0	0	74,957	60,000
8	Surplus	0	0	0	0	0	0
9	Total Supply	185,003	186,171	41,674	57,902	226,677	244,073
10	DEMAND						
11	Processed	136,753	145,000	33,562	26,900	170,315	171,900
12	- Indoor malting	3,614	8,000	8,092	4,000	11,706	12,000
13	- Floor malting	28,518	30,000	22,508	20,000	51,026	50,000
14	- Meal, rice & grits	97,363	100,000	509	1,000	97,872	101,000
15	- Pet Food	937	1,000	64	100	1,001	1,100
16	- Poultry feed	3,227	3,500	760	800	3,987	4,300
17	- Livestock feed	3,094	2,500	1,629	1,000	4,723	3,500
18	Bio-fuel	0	0	0	0	0	0
19	Withdrawn by prod	181	1,000	463	600	644	1,600
20	Released to end-cons	1,161	1,200	48	150	1,209	1,350
21	Net receipts (-)/disp(+)	1,291	1,000	-190	200	1,101	1,200
22	Deficit	5,412	4,000	109	500	5,521	4,500
23	Exports	8,369	15,000	4,280	4,000	12,649	19,000
24	Total Demand	153,167	167,200	38,272	32,350	191,439	199,550
25	Ending Stock (28/29 Feb)	31,836	18,971	3,402	25,552	35,238	44,523
26	- processed p/month	11,396	12,083	2,797	2,242	14,193	14,325
27	- months' stock	2.8	1.6	1.2	11.4	2.5	3.1
28	- days' stock	85	48	37	347	76	95

Appendix 3: Detailed S & D table for Wheat August 2017

		Wheat	Wheat	Wheat
	Marketing season	Final for 2015/16	Projection for 2016/17	Projection for 2017/18
		tons	tons	tons
1	CEC (Crop Estimate)	1,440,000	1,910,000	1,603,700
2	CEC (Retention)	NA	35,000	32,000

3	SUPPLY			
4	Opening stock (1 Oct)	596,823	827,232	418,532
5	Prod deliveries*	1,406,752	1,875,000	1,571,700
6	Imports for South Africa	2,062,765	1,000,000	1,650,000
7	Surplus	8,807	6,000	7,000
8	Total Supply	4,075,147	3,708,232	3,647,232

9	DEMAND			
10	Processed	3,144,414	3,142,300	3,142,000
11	- human	3,142,077	3,140,000	3,140,000
12	- animal	2,337	2,300	2,000
13	- gristing	0	0	0
14	Withdrawn by producers	1,834	2,300	2,000
15	Released to end-consumers	1,907	1,500	1,700
16	Seed for planting purposes	18,800	24,100	20,000
17	Net receipts(-)/disp(+)	12,435	8,000	12,000
18	Deficit	0	0	0
19	Exports	68,525	111,500	92,000
20	- products	14,517	11,500	12,000
21	- whole wheat	54,008	100,000	80,000
22	Total Demand	3,247,915	3,289,700	3,269,700

23	Closing Stock (30 Sep)	827,232	418,532	377,532
24	- processed p/month	262,035	261,858	261,833
25	- months' stock	3.2	1.6	1.4
26	- days' stock	96	49	44

Appendix 4: Detailed S & D table for Sunflower Seed August 2017

		Sunflower Seed	Sunflower Seed
	Marketing season	Final for 2016/17	Projection for 2017/18
		tons	tons
1	CEC (Crop Estimate)	755,000	870,095
2	SUPPLY		
3	Opening stock (1 March)	45,867	163,086
4	Prod deliveries	759,614	870,095
5	Imports for South Africa	70,643	400
6	Surplus	4,268	8,000
7	Total Supply	880,392	1,041,581
8	DEMAND		
9	Processed	707,327	839,300
10	- human	1,192	1,800
11	- animal	10,665	7,500
12	- crush (oil and oilcake)	695,470	830,000
13	Withdrawn by producers	605	700
14	Released to end-consumers	2,867	3,200
15	Seed for planting purposes	3,474	3,400
16	Net receipts(-)/disp(+)	2,828	2,500
17	Deficit	0	0
18	Exports	205	300
19	Total Demand	717,306	849,400
20	Ending Stock (28/29 Feb)	163,086	192,181
21	- processed p/month	58,944	69,942
22	- months' stock	2.8	2.7
23	- days' stock	84	84

Appendix 5: Detailed S & D table for Soybeans for August 2017

		Soybeans	Soybeans
	Marketing season	Final for 2016/17	Projection for 2017/18
		tons	tons
1	CEC (Crop Estimate)	742,000	1,316,370
2	Retention	0	32,000

3	SUPPLY		
4	Opening stock (1 March)	89,128	84,792
5	Prod deliveries	713,660	1,284,370
6	Imports for South Africa	271,098	15,000
7	Surplus	1,122	3,000
8	Total Supply	1,075,008	1,387,162

9	DEMAND		
10	Processed	974,901	1,151,000
11	- human	23,875	26,000
12	- animal feed (full fat soya)	98,718	125,000
13	- crush (oil/oilcake)	852,308	1,000,000
14	Withdrawn by producers	367	2,000
15	Released to end-consumers	1,098	2,300
16	Seed for planting purposes	5,678	7,000
17	Net receipts(-)/disp(+)	1,427	1,500
18	Deficit	0	0
19	Exports	6,745	30,000
20	Total Demand	990,216	1,193,800

21	Closing Stock (28/29 Feb)	84,792	193,362
22	- processed p/month	81,242	95,917
23	- months' stock	1.0	2.0
24	- days stock	32	61

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Compiled by: South Africa Grain & Oilseeds Supply & Demand Estimates Committee

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