



Annexure A:

South African Supply and Demand Estimates Report

Grain & Oilseed Supply & Demand Estimates Committee (S&DEC)

SASDE – 0012 1 July 2014

THE SOUTH AFRICAN SUPPLY AND DEMAND PROJECTIONS FOR GRAINS FOR JUNE 2014 ARE AS FOLLOWS:

WHITE MAIZE (2014/15 Season)

Supply: The total supply of white maize is projected at 7 873 671 tons for the 2014/15 marketing season. This includes opening stock (at 1 May 2014) of 274 318 tons, local commercial deliveries of 7 547 350 tons, and no whole white maize imports.

Demand: The total demand (local and exports) for white maize is projected at 6 380 000 tons. The total local demand is projected at 5 745 000 tons. This includes 4 200 000 tons processed for human consumption, 1 400 000 tons processed for animal and industrial consumption, 40 000 tons for gristing, 30 000 tons withdrawn by producers, 60 000 tons released to end-consumers and a balancing figure of 15 000 tons (net receipts and net dispatches). A projected export quantity of 85 000 tons of processed products and 550 000 tons of whole maize is estimated for the 2014/15 marketing season.

Stock levels: The projected closing stock level at 30 April 2015 is estimated at 1 493 671 tons. At an average processed quantity of 470 000 tons per month, this represents available stock for 3.2 months or 97 days.

YELLOW MAIZE (2014/15 Season)

Supply: The total supply of yellow maize is projected at 6 226 149 tons for the 2014/15 marketing season. This includes an opening stock (at 1 May 2014) of 314 710 tons, local commercial deliveries of 5 822 800 tons, and no whole yellow maize imports.

Demand: The total demand (local and exports) for yellow maize is projected at 5 804 000 tons. The total local demand is projected at 4 314 000 tons. This includes 460 000 tons processed for human consumption, 3 350 000 tons processed for animal and industrial consumption, 14 000 tons for gristing, 120 000 tons withdrawn by producers, 350 000 tons released to end-consumers and a balancing figure of 20 000 tons (net receipts and net dispatches). A projected export quantity of 90 000 tons of processed products and 1 400 000 tons of whole yellow maize is estimated for the 2014/15 marketing season.

Stock levels: The projected closing stock level at 30 April 2015 is estimated at 422 149 tons. At an average processed quantity of 318 667 tons per month, this represents available stock for 1.3 months or 40 days.

TOTAL MAIZE (2014/15 Season)

Supply: The total supply of maize is projected at 14 099 820 tons for the 2014/15 marketing season. This includes an opening stock (at 1 May 2014) of 589 028 tons, local commercial deliveries of 13 370 150 tons, and no whole maize imports.

Demand: The total demand (local and exports) for maize is projected at 12 184 000 tons. The total local demand is projected at 10 059 000 tons. This includes 4 660 000 tons processed for human consumption, 4 750 000 tons processed for animal and industrial consumption, 54 000 tons for gristing, 150 000 tons withdrawn by producers, 410 000 tons released to end-consumers and a balancing figure of 35 000 tons (net receipts and net dispatches). A projected export quantity of 175 000 tons of processed products and 1 950 000 tons of whole maize is estimated for the 2014/15 marketing season.

Stock levels: The projected closing stock level at 30 April 2015 is estimated at 1 915 820 tons. At an average processed quantity of 788 667 tons per month, this represents available stock for 2.4 months or 73 days.

See Appendix 1 for detailed S&D table. An explanation of terms and calculations is available on the NAMC website.

WHEAT (2013/14 Season)

Supply: The total supply of wheat is projected at 3 991 253 tons for the 2013/14 marketing season. This includes an opening stock (at 1 October 2013) of 489 253 tons, local commercial deliveries of 1 840 000 tons, and whole wheat imports of 1 650 000 tons.

Demand: The total demand (local and exports) for wheat is projected at 3 462 510 tons. This includes 3 100 000 tons processed for human consumption, 60 000 tons processed for animal consumption, 6 200 tons withdrawn by producers, 7 000 tons released to end consumers, 17 300 tons projected seed for planting and a balancing figure of 18 000 tons (net receipts and net dispatches). A projected export quantity of 14 000 tons of processed products and 240 000 tons of whole wheat is estimated for the 2013/14 marketing season.

Stock levels: The projected closing stock level at 30 September 2014 is estimated at 528 743 tons. At an average processed quantity of 263 334 tons per month, this represents available stock for 2 months or 61 days.

See Appendix 2 for detailed S&D table.

SORGHUM (2014/15 Season)

Supply: The total supply of sorghum is projected at 290 389 tons for the 2014/15 marketing season. This includes an opening stock (at 1 March 2014) of 50 069 tons, local commercial deliveries of 230 320 tons, and sorghum imports of 9 000 tons.

Demand: The total demand (local and exports) for sorghum is projected at 209 200 tons. This includes 12 000 tons for indoor malting, 57 000 tons for floor malting, 97 000 tons for meal, rice and grits and 7 500 tons for feed, 6 000 tons withdrawn by producers, 2 700 tons released to end consumers and a balancing figure of 1 000 tons (net receipts and net dispatches). A projected export quantity of 25 000 tons of sorghum is estimated for the 2014/15 marketing season.

Stock levels: The projected closing stock level at 28 February 2015 is estimated at 81 189 tons. At an average processed quantity of 14 458 tons per month, this represents available stock for 5.6 months or 171 days.

See Appendix 3 for detailed S&D table.

PLEASE NOTE THAT THE NEXT SASDE REPORT WILL BE RELEASED ON 1 AUGUST 2014

Appendix 1: Detailed S & D table for White, Yellow and Total Maize June 2014

| | | White Maize | White Maize | Yellow Maize | Yellow Maize | Total Maize | Total Maize |
|----|--|--------------------|------------------------|--------------------|------------------------|--------------------|------------------------|
| | Marketing season | Actual for 2013/14 | Projection for 2014/15 | Actual for 2013/14 | Projection for 2014/15 | Actual for 2013/14 | Projection for 2014/15 |
| | | tons | tons | tons | tons | tons | tons |
| 1 | CEC (Crop Estimate) | 5 606 800 | 7 697 350 | 6 203 800 | 6 192 800 | 11 810 600 | 13 890 150 |
| 2 | CEC (Retention) | 110 942 | 150 000 | 346 900 | 370 000 | 457 842 | 520 000 |
| 3 | Min: Early deliveries for current season (March + April) | NA | 175 997 | NA | 321 361 | NA | 497 358 |
| 4 | Plus: Early deliveries for next season (March + April) | NA | 200 000 | NA | 380 000 | NA | 580 000 |
| 5 | Available for the commercial market | NA | 7 571 353 | NA | 5 881 439 | NA | 13 452 792 |
| | | _ | | | | | |
| 6 | SUPPLY | | | | | | |
| 7 | Opening stock (1 May) | 757 214 | 274 318 | 660 179 | 314 710 | 1 417 393 | 589 028 |
| 8 | Producer deliveries | 5 342 204 | 7 547 350 | 5 649 791 | 5 822 800 | 10 991 995 | 13 370 150 |
| 9 | Imports | 0 | 0 | 79 682 | 0 | 79 682 | 0 |
| 10 | Early deliveries (Net)* | 0 | 24 003 | 0 | 58 639 | 0 | 82 642 |
| 11 | Surplus | 69 859 | 28 000 | 52 749 | 30 000 | 122 608 | 58 000 |
| 12 | Total Supply | 6 169 277 | 7 873 671 | 6 442 401 | 6 226 149 | 12 611 678 | 14 099 820 |
| | | 7 | | | | | |
| 13 | DEMAND | | | | | | |
| 14 | Processed for the local market | 4 808 674 | 5 640 000 | 4 539 996 | 3 824 000 | 9 348 670 | 9 464 000 |
| 15 | -human | 4 118 448 | 4 200 000 | 463 862 | 460 000 | 4 582 310 | 4 660 000 |
| 16 | - animal and industrial | 651 925 | 1 400 000 | 4 063 370 | 3 350 000 | 4 715 295 | 4 750 000 |
| 17 | -gristing | 38 301 | 40 000 | 12 764 | 14 000 | 51 065 | 54 000 |
| 18 | Withdrawn by producers | 32 409 | 30 000 | 116 500 | 120 000 | 148 909 | 150 000 |

| | | White Maize | White Maize |
|----|---------------------------|--------------------|------------------------|
| | Marketing season | Actual for 2013/14 | Projection for 2014/15 |
| | | tons | tons |
| 19 | Released to end-consumers | 43 000 | 60 000 |
| 20 | Net receipts(-)/disp(+) | 1 953 | 15 000 |
| 21 | Deficit | 0 | 0 |
| 22 | Local demand | 4 886 036 | 5 745 000 |
| 23 | Exports | 1 008 923 | 635 000 |
| 24 | -products | 82 877 | 85 000 |
| 25 | -whole maize | 926 046 | 550 000 |
| 26 | Total Demand | 5 894 959 | 6 380 000 |

| Yellow Maize | Yellow Maize Projection for 2014/15 | |
|--------------------|--|--|
| Actual for 2013/14 | | |
| tons | tons | |
| 237 432 | 350 000 | |
| 10 090 | 20 000 | |
| 0 | 0 | |
| 4 904 018 | 4 314 000 | |
| 1 223 673 | 1 490 000 | |
| 94 101 | 90 000 | |
| 1 129 572 | 1 400 000 | |
| 6 127 691 | 5 804 000 | |

| Total Maize | Total Maize | |
|--------------------|------------------------|--|
| Actual for 2013/14 | Projection for 2014/15 | |
| tons | tons | |
| 280 432 | 410 000 | |
| 12 043 | 35 000 | |
| 0 | 0 | |
| 9 790 054 | 10 059 000 | |
| 2 232 596 | 2 125 000 | |
| 176 978 | 175 000 | |
| 2 055 618 | 1 950 000 | |
| 12 022 650 | 12 184 000 | |

| 27 | Closing Stock (30 Apr) | 274 318 | 1 493 671 |
|----|------------------------|---------|-----------|
| | | | |
| 28 | - processed p/month | 400 723 | 470 000 |
| 29 | - months' stock | 0.7 | 3.2 |
| 30 | - days' stock | 21 | 97 |

| 378 333 | 318 667 |
|---------|---------|
| 0.8 | 1.3 |
| 25 | 40 |

422 149

314 710

| 779 056 | 788 667 |
|---------|---------|
| 0.8 | 2.4 |
| 23 | 73 |

1 915 820

589 028

^{*}Early deliveries (Net) = Early deliveries for next season (March + April) minus Early deliveries for current season (March + April). The actual final closing stock at the end of April is determined by the early deliveries realised in March & April.

Appendix 2: Detailed S & D table for Wheat June 2014

| | | Wheat | Wheat |
|----|----------------------------|--------------------|------------------------|
| | Marketing season | Actual for 2012/13 | Projection for 2013/14 |
| | | tons | tons |
| 1 | CEC (Crop Estimate) | 1 870 000 | 1 870 000 |
| 2 | CEC (Retention) | NA | 30 000 |
| 4 | SUPPLY |] | |
| 5 | Opening stock (1 Oct) | 651 180 | 489 253 |
| 6 | Prod deliveries* | 1 837 137 | 1 840 000 |
| 7 | Imports | 1 393 215 | 1 650 000 |
| 8 | Surplus | 0 | 12 000 |
| 9 | Total Supply | 3 881 532 | 3 991 253 |
| | | 1 | |
| 10 | DEMAND | 0.040.000 | 0.400.040 |
| 11 | Processed | 3 040 086 | 3 160 010 |
| 12 | - human | 3 008 378 | 3 100 000 |
| 13 | - animal | 31 694 | 60 000 |
| 14 | - gristing | 14 | 10 |
| 15 | Withdrawn by producers | 3 934 | 6 200 |
| 16 | Released to end-consumers | 7 322 | 7 000 |
| 17 | Seed for planting purposes | 15 998 | 17 300 |
| 18 | Net receipts(-)/disp(+) | 19 990 | 18 000 |
| 19 | Deficit | 713 | 0 |
| 20 | Exports | 304 236 | 254 000 |
| 21 | - products | 25 820 | 14 000 |
| 22 | - whole wheat | 278 416 | 240 000 |
| 23 | Total Demand | 3 392 279 | 3 462 510 |
| | T | | |
| 24 | Closing Stock (30 Sep) | 489 253 | 528 743 |
| 25 | - processed p/month | 253 341 | 263 334 |
| 26 | - months' stock | 1.9 | 2 |
| | 1 | | 1 |

59

- days' stock

Appendix 3: Detailed S & D table for Sorghum June 2014

| | | Sorghum | Sorghum |
|----|-------------------------------------|--------------------|------------------------|
| | Marketing season | Actual for 2013/14 | Projection for 2014/15 |
| | | tons | tons |
| 1 | CEC (Crop Estimate) | 147 200 | 233 220 |
| 2 | CEC (Retention) | 0 | 2 900 |
| 3 | Available for the commercial market | 0 | 230 320 |
| 4 | SUPPLY | 7 | |
| 5 | Opening stock (1 Mrch) | 56 015 | 50 069 |
| 6 | Prod deliveries | 145 604 | 230 320 |
| 7 | Imports | 50 033 | 9 000 |
| 8 | Surplus | 0 | 1 000 |
| 9 | Total Supply | 251 652 | 290 389 |
| | | _ | |
| 10 | DEMAND | | |
| 11 | Processed | 170 536 | 173 500 |
| 12 | - Indoor malting | 12 093 | 12 000 |
| 13 | - Floor malting | 56 928 | 57 000 |
| 14 | - Meal, rice & grits | 96 409 | 97 000 |
| 15 | - Pet Food | 924 | 1 000 |
| 16 | - Poultry feed | 3 548 | 3 500 |
| 17 | - Livestock feed | 634 | 3 000 |
| 18 | Bio-fuel | 0 | 0 |
| 19 | Withdrawn by producers | 5 577 | 6 000 |
| 20 | Released to end-consumers | 2 707 | 2 700 |
| 21 | Net receipts(-)/disp(+) | 70 | 1 000 |
| 22 | Deficit | 3 143 | 1 000 |
| 23 | Exports | 19 550 | 25 000 |
| 24 | Total Demand | 201 583 | 209 200 |
| 25 | Closing Stock (28 Feb) | 50 069 | 81 189 |
| 26 | - processed p/month | 14 211 | 14 458 |
| 27 | - months' stock | 3.5 | 5.6 |
| 28 | - days' stock | 107 | 171 |

This report is provided for information purposes only. It is not a complete analysis of every material fact respecting any/every commodity, company or industry that may be of consequence to stakeholders. The report reflects the judgment of the S&DEC at the time and date of publication. Data was obtained in good faith from sources believed to be reliable; however the S&DEC makes no representations as to the completeness or accuracy thereof. The S&DEC does not accept any liability for any direct or consequential loss arising from the use of this report or its contents. This report is the exclusive property of the S&DEC and may be reproduced, redistributed or published by any recipient for any purpose, while acknowledging the source of information.

CONFIDENTIALITY ISSUES that S&DEC members are committed to adhere to on the day of the meeting:

- No member is allowed to discuss information with anyone other than a member of the Committee before the embargo time;
- Only the NAMC may release the information to the media;
- Members must regard the detail of any information that was collected for and/or discussed during the meeting, as confidential.

Compiled by: South Africa Grain & Oilseeds Supply & Demand Estimates Committee

Enquiries: Christo Joubert 012 341 1115

Christo@namc.co.za

© 2014. Published by National Agricultural Marketing Council (NAMC).

Disclaimer:

Information contained in this document results from research funded wholly or in part by the NAMC acting in good faith. Opinions, attitudes and points of view expressed herein do not necessarily reflect the official position or policies of the NAMC. The NAMC makes no claims, promises, or guarantees about the accuracy, completeness, or adequacy of the contents of this document and expressly disclaims liability for errors and omissions regarding the content thereof. No warranty of any kind, implied, expressed, or statutory, including but not limited to the warranties of non-infringement of third party rights, title, merchantability, fitness for a particular purpose or freedom from computer virus is given with respect to the contents of this document in hardcopy, electronic format or electronic links thereto. Reference made to any specific product, process, and service by trade name, trade name, trade mark, manufacturer or another commercial commodity or entity are for information purposes only and do not imply approval endorsement or favouring by the NAMC.