

The NAMC, Maize Trust, Oil and Protein Seeds Development Trust, Sorghum Trust and Winter Cereal Trust fund the Grain and Oilseeds S&DE initiative.

# **Annexure A:**

# South African Supply and Demand Estimates <u>September 2016</u> Report

**Grain & Oilseed Supply & Demand Estimates Committee (S&DEC)** 

SASDE – 39<sup>th</sup> MEETING HELD ON THE 30<sup>th</sup> OF SEPTEMBER 2016

THE SOUTH AFRICAN SUPPLY AND DEMAND PROJECTIONS FOR GRAINS AND OILSEEDS FOR SEPTEMBER 2016 ARE AS FOLLOWS:

# WHITE MAIZE (2016/17 Season)

**Supply:** The total supply of white maize is projected at 5 413 586 tons for the 2016/17 marketing season. This includes opening stock (at 1 May 2016) of 1 307 867 tons, and local commercial deliveries of 3 173 775 tons. Whole white maize imports of 850 000 tons are expected, 61 944 tons early deliveries with a surplus of 20 000 tons.

**Demand:** The total demand (local and exports) for white maize is projected at 4 901 000 tons. The total local demand is projected at 4 321 000 tons. This includes 4 200 000 tons processed for human consumption, 75 000 tons processed for animal and industrial consumption, 15 000 tons for gristing, 12 000 tons withdrawn by producers, 12 000 tons released to end-consumers and a balancing figure of 7 000 tons (net receipts and net dispatches). A projected export quantity of 80 000 tons of processed products and 500 000 tons of white whole maize is estimated for the 2016/17 marketing season.

**Stock levels:** The projected closing stock level at 30 April 2017 is estimated at 512 586 tons. At an average processed quantity of 357 500 tons per month, this represents available stock for 1.4 months or 44 days.

### YELLOW MAIZE (2016/17 Season)

**Supply:** The total supply of yellow maize is projected at 6 971 345 tons for the 2016/17 marketing season. This includes opening stock (at 1 May 2016) of 1 163 200 tons, and local commercial deliveries of 3 933 100 tons. Yellow maize imports of 1 850 000 tons are expected, 45 tons of early deliveries with a surplus of 25 000 tons.

**Demand:** The total demand (local and exports) for yellow maize is projected at 6 282 000 tons. The total local demand is projected at 5 932 000 tons. This includes 550 000 tons processed for human consumption, 5 100 000 tons processed for animal and industrial consumption, 12 000 tons for gristing, 80 000 tons withdrawn by producers, 160 000 tons released to end-consumers and a balancing figure of 30 000 tons (net receipts and net dispatches). A projected export quantity of 90 000 tons of processed products and 260 000 tons of yellow whole maize is estimated for the 2016/17 marketing season.

**Stock levels:** The projected closing stock level at 30 April 2017 is estimated at 689 345 tons. At an average processed quantity of 471 833 tons per month, this represents available stock for 1.5 months or 44 days.

#### **TOTAL MAIZE (2016/17 Season)**

**Supply:** The total supply of maize is projected at 12 384 931 tons for the 2016/17 marketing season. This includes opening stock (at 1 May 2016) of 2 471 067 tons, and local commercial deliveries of 7 106 875 tons. Whole maize imports of 2 700 000 tons are expected, early deliveries of 61 989 tons with a surplus of 45 000 tons.

**Demand:** The total demand (local and exports) for maize is projected at 11 183 000 tons. The total local demand is projected at 10 253 000 tons. This includes 4 750 000 tons processed for human consumption, 5 175 000 tons processed for animal and industrial consumption, 27 000 tons for gristing, 92 000 tons withdrawn by producers, 172 000 tons released to end-consumers and a balancing figure of 37 000 tons (net receipts and net dispatches). A projected export quantity of 170 000 tons of processed products and 760 000 tons of total whole maize is estimated for the 2016/17 marketing season.

**Stock levels:** The projected closing stock level at 30 April 2017 is estimated at 1 201 931 tons. At an average processed quantity of 829 333 tons per month, this represents available stock for 1.4 months or 44 days.

See Appendix 1 for detailed S&D table. An explanation of terms and calculations is available on the NAMC website (<a href="http://www.namc.co.za">http://www.namc.co.za</a>).

## SWEET SORGHUM (2016/17 Season)

**Supply:** The total supply of sorghum is projected at 197 245 tons for the 2016/17 marketing season. This includes an opening stock (at 1 March 2016) of 57 445 tons, local commercial deliveries of 49 800 tons, 90 000 tons sorghum imports and no sorghum surplus.

**Demand:** The total demand (local and exports) for sorghum is projected at 154 600 tons. This includes 400 tons for indoor malting, 25 000 tons for floor malting, 100 000 tons for meal, rice and grits, 6 900 tons for feed, 1 000 tons withdrawn by producers, 2 000 tons released to end consumers, a balancing figure of 300 tons (net receipts and net dispatches) and a deficit 4 000 tons. A projected export quantity of 15 000 tons of sorghum is estimated for the 2016/17 marketing season.

**Stock levels:** The projected closing stock level at 28 February 2017 is estimated at 42 645 tons. At an average processed quantity of 11 025 tons per month, this represents available stock for 3.9 months or 118 days.

#### BITTER SORGHUM (2016/17 Season)

**Supply:** The total supply of sorghum is projected at 47 547 tons for the 2016/17 marketing season. This includes an opening stock (at 1 March 2016) of 25 697 tons, local commercial deliveries of 21 850 tons, no sorghum imports and a no surplus.

**Demand:** The total demand (local and exports) for sorghum is projected at 44 800 tons. This includes 10 000 tons for indoor malting, 25 000 tons for floor malting, 600 tons for meal, rice and grits, 2 600 tons for feed, 1 000 tons withdrawn by producers, 500 tons released to end consumers, a balancing figure of 100 tons (net receipts and net dispatches) and a deficit of 1 000 tons. A projected export quantity of 4 000 tons of sorghum is estimated for the 2016/17 marketing season.

**Stock levels:** The projected closing stock level at 28 February 2017 is estimated at 2 747 tons. At an average processed quantity of 3 183 tons per month, this represents available stock for 0.9 months or 26 days.

#### **TOTAL SORGHUM (2016/17 Season)**

**Supply:** The total supply of sorghum is projected at 244 792 tons for the 2016/17 marketing season. This includes an opening stock (at 1 March 2016) of 83 142 tons, local commercial deliveries of 71 650 tons, 90 000 tons sorghum imports and no sorghum surplus.

**Demand:** The total demand (local and exports) for sorghum is projected at 199 400 tons. This includes 10 400 tons for indoor malting, 50 000 tons for floor malting, 100 600 tons for meal, rice and grits, 9 500 tons for feed, 2 000 tons withdrawn by producers, 2 500 tons released to end consumers, a balancing figure of 400 tons (net receipts and net dispatches) and a deficit of 5 000 tons. A projected export quantity of 19 000 tons of sorghum is estimated for the 2016/17 marketing season.

**Stock levels:** The projected closing stock level at 28 February 2017 is estimated at 45 392 tons. At an average processed quantity of 14 208 tons per month, this represents available stock for 3.2 months or 97 days.

See Appendix 2 for detailed S&D table.

#### **WHEAT (2015/16 Season)**

**Supply:** The total supply of wheat is projected at 4 070 923 tons for the 2015/16 marketing season. This includes an opening stock (at 1 October 2015) of 596 823 tons, local commercial deliveries of 1 406 100 tons, whole wheat imports of 2 060 000 tons and a surplus of 8 000 tons.

**Demand:** The total demand (local and exports) for wheat is projected at 3 235 300 tons. This includes 3 125 000 tons processed for human consumption, 2 500 tons processed for animal consumption, 2 000 tons withdrawn by producers, 2 100 tons released to end consumers, 18 700 tons projected seed for planting and a balancing figure of 15 000 tons (net receipts and net dispatches). A projected export quantity of 15 000 tons of processed products and 55 000 tons of whole wheat is estimated for the 2015/16 marketing season.

**Stock levels:** The projected closing stock level at 30 September 2016 is estimated at 835 623 tons. At an average processed quantity of 260 625 tons per month, this represents available stock for 3.2 months or 98 days.

#### **WHEAT (2016/17 Season)**

**Supply:** The total supply of wheat is projected at 4 004 013 tons for the 2016/17 marketing season. This includes an opening stock (at 1 October 2016) of 835 623 tons, local commercial deliveries of 1 662 390 tons, whole wheat imports of 1 500 000 tons and a surplus of 6 000 tons.

**Demand:** The total demand (local and exports) for wheat is projected at 3 362 300 tons. This includes 3 150 000 tons processed for human consumption, 3 000 tons processed for animal consumption, 2 500 tons withdrawn by producers, 2 800 tons released to end consumers, 19 000 tons projected seed for planting and a balancing figure of 15 000 tons (net receipts and net dispatches). A projected export quantity of 20 000 tons of processed products and 150 000 tons of whole wheat is estimated for the 2016/17 marketing season.

**Stock levels:** The projected closing stock level at 30 September 2017 is estimated at 641 713 tons. At an average processed quantity of 262 750 tons per month, this represents available stock for 2.4 months or 74 days.

See Appendix 3 for detailed S&D table.

#### SUNFLOWER SEED (2016/17 Season)

**Supply:** The total supply of sunflower seed is projected at 840 867 tons for the 2016/17 marketing season. This includes an opening stock (at 1 March 2016) of 45 867 tons, local commercial deliveries of 755 000 tons, sunflower seed imports of 35 000 tons and a surplus of 5 000 tons.

**Demand**: The total demand (local and exports) for sunflower seed is projected at 761 250 tons. This includes 850 tons processed for human consumption, 12 000 tons processed for animal consumption, 740 000 tons for crush for oil and oilcake, 1 500 tons withdrawn by producers, 3 000 tons released to end consumers, 2 800 tons seed for planting purposes and a balancing figure of 1 000 tons (net receipts and net dispatches). A quantity of 100 tons is projected for exports for the 2016/17 marketing season.

**Stock levels:** The projected closing stock level at 28 February 2017 is estimated at 79 617 tons. At an average processed quantity of 62 738 tons per month, this represents available stock for 1.3 months or 39 days.

See Appendix 4 for detailed S&D table.

#### SOYBEANS (2016/17 Season)

**Supply:** The total supply of soybeans is projected at 1 104 678 tons for the 2016/17 marketing season. This includes an opening stock (at 1 March 2016) of 89 128 tons, local commercial deliveries of 709 550 tons, soybeans imports of 300 000 tons and a surplus of 6 000 tons.

**Demand**: The total demand (local and exports) for soybeans is projected at 1 028 000 tons. This includes 25 000 tons processed for human consumption, 105 000 tons processed for animal (full fat) consumption, 880 000 tons for crush for oil and oilcake, 2 500 tons withdrawn by producers, 2 500 tons released to end consumers, 7 000 tons seed for planting, and a balancing figure of 1 500 tons (net receipts and net dispatches). A projected export quantity of 4 500 tons soybeans' are estimated for the 2016/17 marketing season.

**Stock levels:** The projected closing stock level at 28 February 2017 is estimated at 76 678 tons. At an average processed quantity of 84 167 tons per month, this represents available stock for 0.9 months or 28 days.

See Appendix 5 for detailed S&D table.

PLEASE NOTE THAT THE OCTOBER 2016 SASDE REPORT WILL BE RELEASED ON 28 OCTOBER 2016

Appendix 1: Detailed S & D table for White, Yellow and Total Maize September 2016

arketing season  EC (Crop Estimate)  EC (Retention)  in: Early deliveries for current season (Mar + Apr)  us: Early deliveries for next season (Mar + Apr)  vailable for the commercial market  JPPLY  pening stock (1 May)	Actual for 2015/16 tons 4 735 000 0 0 4 735 000	Projection for 2016/17 tons 3 253 775 80 000 288 056 350 000 3 235 719	Actual for 2015/16 tons 5 220 000 0	Projection for 2016/17 tons 4 283 100 350 000 449 955 450 000	Actual for 2015/16 tons 9 955 000 0	Projection for 2016/17 tons 7 536 875 430 000 738 011
in: Early deliveries for current season (Mar + Apr) us: Early deliveries for next season (Mar + Apr) vailable for the commercial market  JPPLY pening stock (1 May)	4 735 000 0 0 0 4 735 000	3 253 775 80 000 288 056 350 000	5 220 000 0 0 0	4 283 100 350 000 449 955	9 955 000 0 0	7 536 875 430 000 738 011
in: Early deliveries for current season (Mar + Apr) us: Early deliveries for next season (Mar + Apr) vailable for the commercial market  JPPLY pening stock (1 May)	0 0 0 4 735 000	80 000 288 056 350 000	0 0 0	350 000 449 955	0	430 000 738 011
in: Early deliveries for current season (Mar + Apr) us: Early deliveries for next season (Mar + Apr) vailable for the commercial market  JPPLY pening stock (1 May)	0 0 4 735 000	288 056 350 000	0	449 955	0	738 011
us: Early deliveries for next season (Mar + Apr) vailable for the commercial market  JPPLY pening stock (1 May)	0 4 735 000	350 000	0			
JPPLY pening stock (1 May)	4 735 000	<del> </del>		450 000	0	900 000
JPPLY pening stock (1 May)		3 235 719	5 000 000		~	800 000
pening stock (1 May)	4 200 504		5 220 000	3 933 145	9 955 000	7 168 864
,	4 202 524			_		
and the same of a life contract	1 282 581	1 307 867	791 054	1 163 200	2 073 635	2 471 067
oducer deliveries	4 808 279	3 173 775	4 986 053	3 933 100	9 794 332	7 106 875
ports	100 803	850 000	1 862 807	1 850 000	1 963 610	2 700 000
arly deliveries (Net)*	0	61 944	0	45	0	61 989
urplus	17 474	20 000	35 456	25 000	52 930	45 000
otal Supply	6 209 137	5 413 586	7 675 370	6 971 345	13 884 507	12 384 931
EMAND					1	
ocessed for the local market	4 319 697	4 290 000	5 929 297	5 662 000	10 248 994	9 952 000
numan	4 183 067	4 200 000	515 415	550 000	4 698 482	4 750 000
animal and industrial	118 522	75 000	5 401 726	5 100 000	5 520 248	5 175 000
gristing	18 108	15 000	12 156	12 000	30 264	27 000
ithdrawn by producers	13 385	12 000	63 503	80 000	76 888	92 000
eleased to end-consumers	13 987	12 000	172 309	160 000	186 296	172 000
et receipts(-)/disp(+)	-2 862	7 000	24 313	30 000	21 451	37 000
eficit	0	0	0	0	0	0
ocal demand	4 344 207	4 321 000	6 189 422	5 932 000	10 533 629	10 253 000
cports	557 063	580 000	322 748	350 000	879 811	930 000
products	83 636	80 000	102 747	90 000	186 383	170 000
vhole maize	473 427	500 000	220 001	260 000	693 428	760 000
otal Demand	4 901 270	4 901 000	6 512 170	6 282 000	11 413 440	11 183 000
osing Stock (30 Apr)	1 307 867	512 586	1 163 200	689 345	2 471 067	1 201 931
processed p/month	359 975	357 500	494 108	471 833	854 083	829 333
		1,4				1,4 <b>44</b>
	irrly deliveries (Net)*  Irrplus  Ital Supply  EMAND  Ocessed for the local market  uman  nimal and industrial  risting  ithdrawn by producers  eleased to end-consumers  et receipts(-)/disp(+)  ficit  Ical demand  Eports  Irroducts  Irroducts	100 803	ports 100 803 850 000  Inly deliveries (Net)* 0 61 944  Implus 17 474 20 000  Intal Supply 6 209 137 5 413 586  EMAND  Occessed for the local market 4 319 697 4 290 000  Inimal and industrial 118 522 75 000  Inimal and industrial 118 522 75 000  Inimal and industrial 13 385 12 000  Interest of the consumers 13 987 12 000	100 803	100 803   850 000     1 862 807   1 850 000     1 862 807   1 850 000     1 862 807   1 850 000     1 862 807   1 850 000     1 862 807   1 850 000     1 862 807   1 850 000     1 862 807   1 850 000     1 862 807   1 850 000     1 862 807   1 850 000     1 862 807   1 850 000     1 862 807   1 850 000     1 862 807   1 850 000     1 862 807   1 850 000     1 85	100 803

<sup>\*</sup>Early deliveries (Net) = Early deliveries for next season (March + April) minus early deliveries for current season (March + April). The actual final closing stock at the end of April is determined by the early deliveries realised in March & April.

# Appendix 2: Detailed S & D table for Sweet, Bitter and Total Sorghum September 2016

		Sweet Sorghum	Sweet Sorghum	Bitter Sorghum	Bitter Sorghum	Total Sorghum	Total Sorghum
	Marketing season	Actual for 2015/16	Projection for 2016/17	Actual for 2015/16	Projection for 2016/17	Actual for 2015/16	Projection for 2016/17
		tons	tons	tons	tons	tons	tons
1	CEC (Crop Estimate)		51 800		22 350	88 500	74 150
2	CEC Retentions		2 000		500	2 500	2 500
3	Available for the commercial market		49 800		21 850	86 000	71 650
4	SUPPLY	1					
5	Opening stock (1 Mch)	66 266	57 445	55 546	25 697	121 812	83 142
6	Prod deliveries	99 189	49 800	21 042	21 850	120 231	71 650
7	Imports	34 316	90 000	0	0	34 316	90 000
8	Surplus	0	0	1 853	0	1 853	0
9	Total Supply	199 771	197 245	78 441	47 547	278 212	244 792
10	DEMAND						
11	Processed	114 499	132 300	45 325	38 200	159 824	170 500
12	- Indoor malting	246	400	10 859	10 000	11 105	10 400
13	- Floor malting	20 041	25 000	30 224	25 000	50 265	50 000
14	- Meal, rice & grits	87 222	100 000	819	600	88 041	100 600
15	- Pet Food	1 029	1 000	0	100	1 029	1 100
16	- Poultry feed	2 714	2 900	1 234	1 000	3 948	3 900
17	- Livestock feed	3 247	3 000	2 189	1 500	5 436	4 500
18	Bio-fuel	0	0	0	0	0	0
19	Withdrawn by producers	987	1 000	1 582	1 000	2 569	2 000
20	Released to end-consumers	1 922	2 000	686	500	2 608	2 500
21	Net receipts(-)/disp(+)	664	300	-133	100	531	400
22	Deficit	499	4 000	0	1 000	499	5 000
23	Exports	23 755	15 000	5 284	4 000	29 039	19 000
24	Total Demand	142 326	154 600	52 744	44 800	195 070	199 400
25	Ending Stock (28/29 Feb)	57 445	42 645	25 697	2 747	83 142	45 392
26	- processed p/month	9 542	11 025	3 777	3 183	13 319	14 208
27	- months' stock	6,0	3,9	6,8	0,9	6,2	3,2
28	- days' stock	183	118	207	26	190	97

Appendix 3: Detailed S & D table for Wheat September 2016

		Wheat	Wheat	Wheat
	Marketing season	Final for 2014/15	Projection for 2015/16	Projection for 2016/17
		tons	tons	tons
1	CEC (Crop Estimate)	1 750 000	1 440 000	1 700 390
2	CEC (Retention)	NA	33 900	38 000
3	SUPPLY	$\neg$		
4	Opening stock (1 Oct)	488 526	596 823	835 623
5	Prod deliveries*	1 699 546	1 406 100	1 662 390
6	Imports	1 832 441	2 060 000	1 500 000
7	Surplus	15 151	8 000	6 000
8	Total Supply	4 035 664	4 070 923	4 004 013
9	DEMAND		1	
10	Processed	3 112 718	3 127 500	3 153 000
11	- human	3 109 022	3 125 000	3 150 000
12	- animal	3 696	2 500	3 000
13	- gristing	0	0	0
14	Withdrawn by producers	1 320	2 000	2 500
15	Released to end-consumers	2 802	2 100	2 800
16	Seed for planting purposes	22 705	18 700	19 000
17	Net receipts(-)/disp(+)	7 468	15 000	15 000
18	Deficit	0	0	0
19	Exports	291 828	70 000	170 000
20	- products	17 573	15 000	20 000
21	- whole wheat	274 255	55 000	150 000
22	Total Demand	3 438 841	3 235 300	3 362 300
			T	T
23	Closing Stock (30 Sep)	596 823	835 623	641 713
24	- processed p/month	259 393	260 625	262 750
25	- months' stock	2,3	3,2	2,4
26	- days' stock	70	98	74

Appendix 4: Detailed S & D table for Sunflower Seed September 2016

		Sunflower Seed	Sunflower Seed	
	Marketing season	Final for 2015/16	Projection for 2016/17	
		tons	tons	
1	CEC (Crop Estimate)	663 000	755 000	
2	SUPPLY			
3	Opening stock (1 Mar)	92 927	45 867	
4	Prod deliveries	663 669	755 000	
5	Imports	36 064	35 000	
6	Surplus	9 897	5 000	
7	Total Supply	802 557	840 867	
8	DEMAND			
9	Processed	747 808	752 850	
10	- human	1 003	850	
11	- animal	8 995	12 000	
12	- crush (oil and oilcake)	737 810	740 000	
13	Withdrawn by producers	1 157	1 500	
14	Released to end-consumers	2 936	3 000	
15	Seed for planting purposes	2 824	2 800	
16	Net receipts(-)/disp(+)	1 709	1 000	
17	Deficit	0	0	
18	Exports	256	100	
19	Total Demand	756 690	761 250	
20	Ending Stock (28/29 Feb)	45 867	79 617	
21	- processed p/month	62 317	62 738	
22	- months' stock	0,7	1,3	
23	- days' stock	22	39	

Appendix 5: Detailed S & D table for Soybeans for September 2016

		Soybeans	Soybeans	
Marketing season		Final for 2015/16	Projection for 2016/17	
		tons	tons	
1	CEC (Crop Estimate)	1 070 000	741 550	
2	Retention		32 000	
3	SUPPLY			
4	Opening stock (1 Mar)	63 704	89 128	
5	Prod deliveries	1 042 129	709 550	
6	Imports	124 981	300 000	
7	Surplus	10 526	6 000	
8	Total Supply	1 241 340	1 104 678	
9	DEMAND			
10	Processed	1 134 110	1 010 000	
11	- human	24 323	25 000	
12	- animal feed (full fat soya)	121 763	105 000	
13	- crush (oil/oilcake)	988 024	880 000	
14	Withdrawn by producers	2 393	2 500	
15	Released to end-consumers	2 650	2 500	
16	Seed for planting purposes	7 577	7 000	
17	Net receipts(-)/disp(+)	805	1 500	
18	Deficit	0	0	
19	Exports	4 677	4 500	
20	Total Demand	1 152 212	1 028 000	
21	Closing Stock (28/29 Feb)	89 128	76 678	
22	- processed p/month	94 509	84 167	
23	- months' stock	0,9	0,9	
24	- days stock	29	28	

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- Members must regard the detail of any information that was collected for and/or discussed during the meeting, as confidential.

Compiled by: South Africa Grain & Oilseeds Supply & Demand Estimates Committee

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